**Edward Sheehy**

**2016 S. 6th Street, Minneapolis, MN 55454**

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**Background**

Experienced health policy professional in Minnesota and at the federal level. Skilled in: public policy and political analysis; strategic planning; consensus building with external stakeholders and community partners; strong project management skills; working collaboratively with internal staff and team-building.

**UCare –**

Director of Public Affairs

Minneapolis, MN

8/2006 to 10/2015

*UCare is* *a nonprofit health plan offering managed care products for individuals eligible for Medicaid, Minnesota Care, Medicare Advantage, Special Needs Dual Eligibles, and commercial insurance.*

* Directed policy and advocacy initiatives to advance core business priorities through legislative advocacy and lobbying at the state and federal level that contributed to growth in revenue and membership.
* Registered lobbyist in Minnesota.
* Supervised performance of contract lobbyists at the state and federal level.
* Formulated company-specific and industry-led policy and strategic responses to recent Minnesota health reform initiatives.
* Tracked and analyzed national policy developments and health reform initiatives from around the country for fiscal and business model impact to company operations.
* Briefed CEO and senior management team, Board of Directors, and member advisory committees on legislative and policy issues.
* Conducted extensive research to provide context and understanding of complex policy issues to support top level decision making.
* Represented UCare at state and federal meetings of regulators and policy makers.
* Developed annual public affairs work plan as well as contributed health care policy environmental scan to three-year corporate strategic business plan.
* Collaborated with statewide and national coalitions to advance policy objectives.
* Led grassroots advocacy campaign composed of members enrolled in the Medicare Advantage product targeted toward congressional leaders (*UCare Champions*).
* Collaborated across internal departments to inform and guide policy advocacy efforts, including consultation with: Clinical Services, Health Care Economics, Pharmacy, Behavioral Health, Quality Management, and Product Development & Strategy.
* Drafted and produced white papers, correspondence, testimony, talking points, fact sheets, and other communications materials for policymakers, volunteers, and external stakeholders.

**Previous Experience**

**Volunteers of America - National Office**

Director of Health Policy

Alexandria, Virginia

6/2004 to 8/2006

*VOA is a national non-profit service provider organization and operator of nursing homes, home health care, assisted living facilities, and residential programs for persons with disabilities*

**Assisted Living Federation of America**

Director, State Legislative and Regulatory Affairs

Fairfax, Virginia

6/2000 to 5/2003

*ALFA is a trade association with 45 state affiliates, composed of large multi-state corporations and small operators of assisted living facilities.*

**CareMatrix Corporation**

Director of Regulatory Affairs

Needham, Massachusetts

4/1998 to 6/2000

*At the time, CareMatrix was a multi-state corporation providing health care and personal care services in senior housing, skilled nursing facilities, and assisted living residence.*

**Marriott Senior Living Services**

Manager of Health Planning and Regulatory Affairs

Washington, DC

*Prior to its acquisition, Marriott Senior Living Services was one of the largest developers and operators of senior retirement facilities in the country.*

7/1994 to 4/1998

**Education**

University of Maryland

B.A. Government and Politics

Graduate work completed toward master’s degree in communications

**Military Service**

Commissioned Officer, United States Navy. Honorable discharge.